

August 16, 2016

Dr. Karl Smith
Cortland Partners

Via Email Delivery

RE: ProMaxima Recommendation

Dr. Smith:

I understand you are considering ProMaxima for your portfolio's fitness equipment needs. ContraVest has been a loyal ProMaxima customer since 2000. Cindy Steele, our Florida Rep, has always come through for us in a pinch. She's there for deliveries/installs to ensure everything gets set up properly. Cindy also does exceptional space planning for us knowing the pieces we want and the layout we prefer at our sites. In addition, we've been very pleased with the up-to-date styles, quality and long-term performance of the equipment. We have gone out to bid several times over the last 16 years and each time, no one beats ProMaxima's pricing. Between the pricing, quality and the customer service ProMaxima is a very easy choice for us.

Should you need any additional input, please feel free to give me a call.

Regards,



Christin Tenpenny
Vice President of Management Operations